



As we start a new year, we would like to thank all of our valued customers for their loyalty and business over the past year. We overcame many challenges in 2022 but have emerged stronger and more committed than ever to continuing to provide you all with the quality products and service you have come to expect from Canarm. We look forward to growing our relationships with each of you so we can all prosper in 2023!

## Preparing Your Natural Ventilation System for Winter



By Rick McBay  
Natural Ventilation Specialist

**Tips for winterizing your farm's ventilation system include inspecting curtains and panel systems, cycling sidewall ventilation, checking electrical components of the ventilation controller and reviewing ridge ventilation.**

After a few months of curtain and panel systems sitting fully open and not moving during hot weather, there comes a time every year when we must all face the fact that colder weather is coming. This is when you need to take the time to make sure your natural ventilation system is ready to go and will not let you down when you need it the most.

The first step you should take is to manually run your curtain or panel system to the fully closed position and visually inspect the curtain fabric or panel surfaces.

If your curtains have been bunched up at the bottom of the sidewall opening all summer, you will need to check for mould and mildew caused by rainwater sitting in the folds of the fabric. Also check for any small holes that may have been created by mice nesting in the folds. If your material is getting close to the end of its useful life, you may also find cracks and tears in it due to long-term exposure to UV rays.

If you have a panel system, it is a good idea to check the acrylic or polycarbonate inserts to make sure they haven't been hit by a wayward rock thrown from a lawn mower. Panel seals should also be checked to ensure that they are still pliable and haven't become stiff with age, which can cause issues with the quality of the seal.



Natural ventilation system with clear panels on a barn are closed on a sunny winter day.



Article appeared in November 2022 issue of Progressive Dairy Canada

If you need to replace some fabric or panels in your system, it is better to do so while the weather is still warm enough for the sidewall of your barn to be open during repair. Once you finish inspecting the fabric or panels, I would suggest that you cycle your sidewall ventilation to fully open and fully closed again. During this operation, check to make sure that all the suspension and operating hardware is working smoothly. Any frayed cables, rusted clamps or bent pulleys should be replaced now before they fail in sub-zero temperatures. If you have a curtain system that uses wind ropes, make sure that the rope is tight and not starting to fray. Remember the old saying, "Nothing breaks on a farm on a Wednesday at noon; usually it's at 4:00 a.m. Sunday morning."

[READ FULL ARTICLE](#)


### Customer Testimonial

Honestly the greatest thing on the planet is having one of these. This saves us so much time and effort. Fresh, warm water is the best gift this season.

**Kathryn Laframboise**  
The Raspberry Roost Farm - Owner  
Cooks Creek, Manitoba Canada



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# New Product



## INTEGRA HOT WATER HEAT PADS

### Keep newborn piglets warm!

How do these heat pads work? Warm water is pumped through the barn and plumbed into one side of the heat pad and out the other back to the heater. An aluminum sheet is wrapped around the lines inside the pad which distributes the heat quickly to warm up the pad evenly and broadly, giving the little ones a warm place to lay, rest and grow.



# Organizational Announcement



## *Congratulations Marcel!*

It is our pleasure to announce that **Marcel Feenstra** has accepted the position of **Swine Territory Manager**. In this position, Marcel will play a critical role in maintaining and enhancing our relationships with our valued customers in the swine market.

Marcel has worked at Canarm Ltd. for a little over a year in our Engineering department. His mechanical design, manufacturing and agricultural background, industry knowledge, and professionalism will make him a true asset to our customer base.

Marcel can be reached at (519) 848-1149 or [mfeenstra@canarm.ca](mailto:mfeenstra@canarm.ca)

## Reminder! Order before February 15th

The Circulation Fans booking program you received via eblast on January 5th has a booking deadline of February 15th. Be sure to place your order before then to take advantage of the savings!



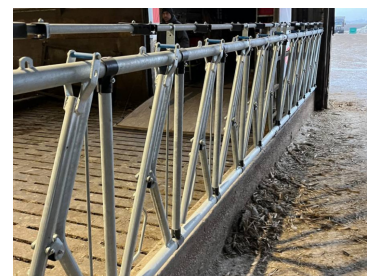
## A Note From Our Marketing Team



Our Marketing team would like to remind you that we're here to help! If you require assistance with logos, literature, photos, social media content, general design work or anything else marketing related, please contact your Sales Manager or our Marketing Manager **Colleen Soikie** at [csoikie@canarm.ca](mailto:csoikie@canarm.ca).

Our dedicated and talented marketing team will work with you to create effective material to promote our many Canarm products.

## Recent Installs



Check out this retrofit for David Carson Farms in Listowel, Ontario! This retrofit includes Canarm AgSystems self-locks, collar mount floating free stalls, tip troughs. Another quality job by Avonbank.

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