

A Message from our Vice President



Paul Fallis
Vice President - Canadian AG

Happy New Year to all!

2021 was, I assume, as challenging for you as it was to us from a business standpoint. The past year saw unprecedented fluctuations in pricing, supply chain issues, and delays. 2022 looks like it is going to be just as interesting as 2021 with the new omicron variant taking charge. To get through this, I believe we need to maintain a positive attitude and continue to do what we all do best and keep driving forward.

2022 will see some exciting changes here at Canarm. The Faromor site transition to Arthur has already begun. In early February, we will be moving the curtain machine. Over the next several months, the

relocation process will continue for all curtain material and hardware, as well as chimney production. Agricultural fans have also started to move out of our Arthur facility and are now being manufactured at our Brockville plant.

We also have several exciting new products in development that we will continue to update you on as they near completion.

We experienced several significant staffing changes in 2021 but have emerged stronger than ever! Our dedicated and knowledgeable sales, customer service, marketing, engineering and manufacturing teams are all committed to ensuring you receive the best customer experience possible.

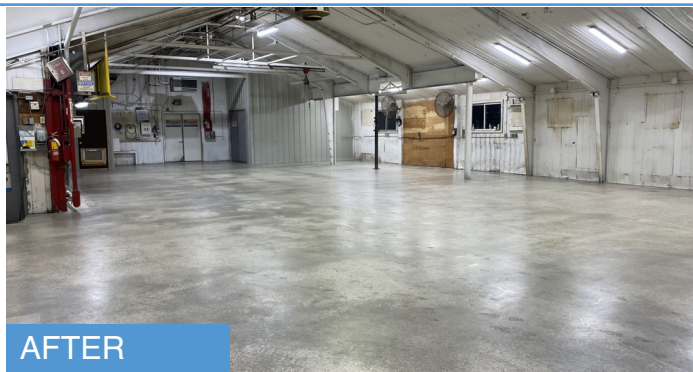
As always, we are open to any suggestions or feedback you have.

Looking forward to working with everyone in 2022!

Shakespeare to Arthur Relocation



BEFORE



AFTER

Renovations are underway in Arthur as we upgrade a part storage area to the new Curtain Room. This will house the automated curtain machine that will be moving from Shakespeare to Arthur in the next month.

2022 Catalogues



2022 catalogues updates have arrived! All of our dealers should have received updated contents for their existing binders.

Talk to your Sales Manager if you didn't receive yours.

Back to Shows...



We are starting to get back into shows! Customer Service Rep, Rob travelled to Phoenix for the MidStates Show in late January.

Featured Products



ROLL-A-WAY CURTAIN SYSTEM

The Roll-A-Way (RAW) curtain system gives you the ability to maintain your barn environment for optimum performance regardless of the weather. Its unique design allows the curtain fabric to stay tight in all positions from fully open to fully closed. The RAW curtains have a permanently mounted floating bottom aluminum roller tube. As the curtain lowers from the top down, the excess curtain material continually wraps on the rolling bottom tube thereby eliminating water entrapment and rodent infestation. Available with pipe drive operating hardware.

MAX AIR CURTAIN SYSTEM

This next generation system operates as a single curtain for openings up to 14'. For these larger openings the material rolls on and off an aluminum tube in the center of the opening which keeps the curtain fabric tight in all positions.

The MaxAir curtain is also available with an optional pipe drive operating system that uses a rotating pipe along the top of the curtain with grooved drums for the drop cables. This eliminates the main cable at the top of the system and the pulleys for the drop cables which will lower service and maintenance requirements.



EZ ROLL CURTAIN SYSTEM

The EZ Roll curtain rolls from the bottom of the opening to the top without the need for cable and pulley operating hardware. Can be used as a single curtain system or as a split curtain for larger openings.

During the winter months it is always a good idea to make sure that there is no snow or ice buildup around any of the tubes that rotate when the curtain system moves. If the system gathers up snow or ice along with the curtain fabric when the tube rotates, it increases the diameter of the rolling material and can cause operating hardware failure. If you see this happening, turn off the automation for that particular curtain until you can clean away the snow and ice.



Natural Ventilation Controls: Optimize set up for maximum efficiency



By Rick McBay
Natural Ventilation Specialist

The keys to getting the most out of an automatic ventilation controller system are proper placement of the sensors and adjusting the settings to meet the needs of the barn.

If you have taken the first step to invest in an automatic ventilation controller for your natural ventilation system, now you need to make sure your settings and sensor placements are optimized to give you the maximum benefit.

Placement

Your controller should operate each section of curtain with individual temperature sensors. This way, each curtain will be positioned according to the interior temperature in that area of the building. This will allow the system to adjust based on animal loading or exterior



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conditions, such as wind blowing into a particular opening. It is not uncommon in a building with four curtain sections to find each one in different positions while the interior temperature is consistent across all four sensors. This occurs most often in the spring and fall when outside conditions can be quite variable.

[READ FULL ARTICLE](#)

Meet our TOTALLY AWESOME TEAM

Name: **Sarah Thomas** (Arthur)

Position: Administrative Assistant/Product Warranty

Years of Service: 4 months

Background: Grew up just outside of Arthur.

Studied Journalism at Conestoga College.

Married with no kids at the moment.

Interests: Baking, reading, writing and sewing.

Why Canarm?: Kind and helpful co-workers. Light and welcoming office atmosphere.



Name: **Anita Jardine** (Brockville)

Position: Marketing Assistant/Graphic Designer

Years of Service: 3 months

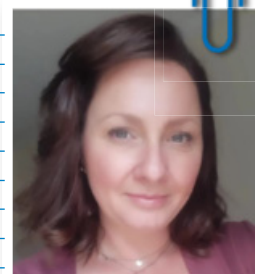
Background: Grew up in Toronto; now live in Brockville.

Married with 4 teenagers; fur mom to

Miss Molly, a beagle/pug aka a puggle.

Interests: Cooking, reading, walking, sailing, volunteering.

Why Canarm?: Friendly, professional people who are committed to excellence in their various positions.



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